# **United States Securities and Exchange Commission**

Washington, D.C. 20549

# **FORM 10-Q**

# [X] QUARTERLY PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2021

Or

# [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period ended:

# **QSAM Biosciences, Inc.**

(Exact name of Registrant as specified in its Charter)

Delaware		00-55148	20-1602779
(State or Other Jurisdiction		ommission	(I.R.S. Employer
of Incorporation)	F110	e Number)	Identification No.)
	Austir	s Hwy N, Plaza 1, Suite 500 a, TX 78759 ipal Executive Offices)	
		) 343-4558 Number, including area code)	
(Fo	rmer name or former add	dress, if changed since last report.)	
Securities registered pursuant to Section 12(b) of the Act: No	ne		
Securities registered pursuant to Section 12(g) of the Act: Co	mmon Stock, par value S	60.0001	
Indicate by check mark if the Registrant is a well-known seas	soned issuer, as defined i	n Rule 405 of the Securities Act. Yes	[ ] No [X]
Indicate by check mark if the Registrant is not required to file	e reports pursuant to Sec	tion 13 or 15(d) of the Exchange Act.	Yes[ ] No [X]
Indicate by check mark whether the Registrant has submitte and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.4$ submit and post such files). Yes [X] No [ ]			
Indicate by check mark whether the Registrant (1) has filed such shorter period that the Registrant was required to file su(1) Yes [X] No []; (2) Yes [X] No []			
Indicate by check mark whether the Registrant is a large accompany:	eccelerated filer, an accel	erated filer, a non-accelerated filer, a	smaller reporting company or an emerging growth
Large accelerated filer Non-accelerated filer Emerging growth company	[ ] [X] [X]	Accelerated filer Smaller reporting company	[ ] [X]
If an emerging growth company, indicate by check mark if accounting standards provided pursuant to Section 13(a) of the		d not to use the extended transition p	eriod for complying with any new revised financia
Indicate by check mark whether the Registrant is a shell compare [ ] No [X]	pany (as defined in Rule	12b-2 of the Exchange Act).	
Indicate the number of shares outstanding of each of the regis	strant's classes of comme	on stock, as of the latest practicable da	ite:
May 20, 2021: Common – 27,732,928			
	Documents incorpo	rated by reference: None.	

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# JUMPSTART OUR BUSINESS STARTUPS ACT DISCLOSURE

We qualify as an "emerging growth company," as defined in Section 2(a)(19) of the Securities Act by the Jumpstart Our Business Startups Act (the "JOBS Act"). An issuer qualifies as an "emerging growth company" if it has total annual gross revenues of less than \$1.0 billion during its most recently completed fiscal year, and will continue to be deemed an emerging growth company until the earliest of:

- the last day of the fiscal year of the issuer during which it had total annual gross revenues of \$1.0 billion or more;
- the last day of the fiscal year of the issuer following the fifth anniversary of the date of the first sale of common equity securities of the issuer pursuant to an effective registration statement;
- the date on which the issuer has, during the previous three-year period, issued more than \$1.0 billion in non-convertible debt; or
- the date on which the issuer is deemed to be a "large accelerated filer," as defined in Section 240.12b-2 of the Exchange Act.

As an emerging growth company, we are exempt from various reporting requirements. Specifically, we are exempt from the following provisions:

- Section 404(b) of the Sarbanes-Oxley Act of 2002, which requires evaluations and reporting related to an issuer's internal controls;
- Section 14A(a) of the Exchange Act, which requires an issuer to seek shareholder approval of the compensation of its executives not less frequently than once every three years; and
- Section 14A(b) of the Exchange Act, which requires an issuer to seek shareholder approval of its so-called "golden parachute" compensation, or compensation upon termination of an employee's employment.

Under the JOBS Act, emerging growth companies may delay adopting new or revised accounting standards that have different effective dates for public and private companies until such time as those standards apply to private companies.

## **Smaller Reporting Company**

We are subject to the reporting requirements of Section 13 of the Exchange Act, and subject to the disclosure requirements of Regulation S-K of the SEC, as a "smaller reporting company." That designation will relieve us of some of the informational requirements of Regulation S-K.

# Sarbanes/Oxley Act

Except for the limitations excluded by the JOBS Act discussed under the preceding heading "Emerging Growth Company," we are also subject to the Sarbanes-Oxley Act of 2002. The Sarbanes/Oxley Act created a strong and independent accounting oversight board to oversee the conduct of auditors of public companies and strengthens auditor independence. It also requires steps to enhance the direct responsibility of senior members of management for financial reporting and for the quality of financial disclosures made by public companies; establishes clear statutory rules to limit, and to expose to public view, possible conflicts of interest affecting securities analysts; creates guidelines for audit committee members' appointment, compensation and oversight of the work of public companies' auditors; management assessment of our internal controls; prohibits certain insider trading during pension fund blackout periods; requires companies and auditors to evaluate internal controls and procedures; and establishes a federal

crime of securities fraud, among other provisions. Compliance with the requirements of the Sarbanes/Oxley Act will substantially increase our legal and accounting costs.

#### **Exchange Act Reporting Requirements**

Section 14(a) of the Exchange Act requires all companies with securities registered pursuant to Section 12(g) of the Exchange Act like we are to comply with the rules and regulations of the SEC regarding proxy solicitations, as outlined in Regulation 14A. Matters submitted to shareholders at a special or annual meeting thereof or pursuant to a written consent will require us to provide our shareholders with the information outlined in Schedules 14A (where proxies are solicited) or 14C (where consents in writing to the action have already been received or anticipated to be received) of Regulation 14, as applicable; and preliminary copies of this information must be submitted to the SEC at least 10 days prior to the date that definitive copies of this information are forwarded to our shareholders. We are also required to file annual reports on Form 10-K and quarterly reports on Form 10-Q with the SEC on a regular basis, and will be required to timely disclose certain material events (e.g., changes in corporate control; acquisitions or dispositions of a significant amount of assets other than in the ordinary course of business; and bankruptcy) in a Current Report on Form 8-K.

#### Reports to Security Holders

You may read and copy any materials that we file with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. You may also find all of the reports that we have filed electronically with the SEC at their Internet site www.sec.gov.

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#### PART I – FINANCIAL INFORMATION

#### **ITEM 1: FINANCIAL STATEMENTS**

# QSAM BIOSCIENCES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	March 31, 2021	I	December 31, 2020
ASSETS			
CURRENT ASSETS			
Cash	\$ 1,941,154	\$	8,304
Prepaid expenses and other assets	 31,037		12,896
TOTAL CURRENT ASSETS	1,972,191		21,200
TOTAL ASSETS	\$ 1,972,191	\$	21,200
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)			
CURRENT LIABILITIES			
Accounts payable and accrued expenses	\$ 210,622	\$	308,157
Accrued payroll and related expenses	 48,006		48,006
Accrued interest - related parties	1,914		-
Notes payable - related parties	40,992		63,992
Paycheck Protection Program Loan - current portion	52,179		34,163
Debentures	35,000		137,500
Convertible bridge notes, at fair value	_		3,598,000
TOTAL CURRENT LIABILITIES	388,713		4,189,818
Paycheck Protection Program Loan - net of current portion	90,763		108,779
TOTAL LIABILITIES	479,476		4,298,597
Redeemable convertible preferred stock, Series A; \$0.0001 par value, 1,500 designated Series A, 480 and 600 shares issued and outstanding at March 31, 2021 and December 31, 2020, respectively (liquidation preference of \$671,941)	671,941		784,044
STOCKHOLDERS' EQUITY (DEFICIT)			
Preferred stock, Series B, \$0.001 par value; 250,000 shares authorized, 2,500 and 281 shares issued and outstanding at March 31, 2021 and December 31, 2020, respectively	2		-
Preferred stock, Series E-1, \$0.0001 par value; 8,500 shares authorized, 8,500 and 7,650 shares issued and outstanding at March 31, 2021 and December 31, 2020, respectively  Common stock, \$0.0001 par value, 300,000,000 shares authorized, 27,732,928 and 19,512,517 shares issued	1		-
and outstanding at March 31, 2021 and December 31, 2020, respectively	2,774		1.947
Unearned deferred compensation	(4,175,110)		(148,333)
Subscription receivable	(.,175,110)		(25,000)
Additional paid-in capital	25,853,559		11,021,840
Accumulated deficit	(20,860,452)		(15,911,895)
TOTAL STOCKHOLDERS' EQUITY (DEFICIT)	820,774		(5,061,441)
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)	\$ 1,972,191	\$	21,200

See notes to the condensed consolidated financial statements.

# QSAM BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

For the three months ended March 31 2021 2020 REVENUES OPERATING EXPENSES FROM CONTINUED OPERATIONS Payroll and related expenses 76,388 200,279 Professional fees 769,497 75,224 General and administrative 2,414,018 83,379 Research and development expenses 73,954 **Total Operating Expenses** 3,333,857 358,882 LOSS FROM CONTINUING OPERATIONS 3,333,857 358,882 OTHER INCOME (EXPENSE) FROM CONTINUING OPERATIONS Financing costs including interest (37,629)(132,358)Change in fair value of convertible bridge notes 31,357 Gain on sale of equity method investment 100 000 Loss on debentures and accrued expenses converted to common stock (390,068)Loss on conversion of bridge notes and accrued interest (744,505)(1,072,202) Total Other Expense, net (101,001) Loss from continuing operations before income taxes (4,406,059)(459,883)INCOME TAXES (4,406,059)(459,883)Loss from continuing operations DISCONTINUED OPERATIONS: Income from discontinued operations before income taxes 22,481 INCOME TAXES Income from discontinued operations 22,481 (4,406,059)NET LOSS (437,402)Series A preferred stock contractual dividends (7,899)(8,317)Deemed dividend on conversion of Series A preferred stock to shares of common stock (542,500)NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS (4,956,458) (445,719)NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS: BASIC AND DILUTED: CONTINUING OPERATIONS (0.22)(0.20)

See notes to the condensed consolidated financial statements.

0.01

(0.19)

2,244,343

(0.22)

22,626,906

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WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING: BASIC AND DILUTED

DISCONTINUED OPERATIONS

# QSAM BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) FOR THE THREE MONTH PERIODS ENDED MARCH 31, 2020 AND 2021 (UNAUDITED)

	Serie Preferre		Seri- Preferre		Common	Stock	Additional Paid In	Deferred Stock-based	Subscription	Accumulated	Total Stockholders'
	Shares	Value	Shares	Value	Shares	Value	Capital	Compensation	Receivable	Deficit	Equity (Deficit)
Balance, December 31, 2019	-	-	-	-	2,079,898	\$ 208	\$ 6,475,667	\$ -	\$ -	\$ (11,049,210)	\$ (4,573,335)
Stock-based compensation for services	-	-	-	-	200,000	500	49,500	(29,167)	-	-	20,833
Stock-based compensation expense and stock option modification	-	-	-	-	-	-	24,327	-	-	-	24,327
Series A, preferred stock contractual dividends	-	-	-	-	-	-	(8,317)	-	-	-	(8,317)
Net loss period ended March 31, 2020		-								(437,402)	(437,402)
Balance, March 31, 2020					2,279,898	<u>\$ 708</u>	\$ 6,541,177	\$ (29,167)	<u>\$</u>	\$(11,486,612)	\$ (4,973,893)
Balance, December 31, 2020	-	-	281	-	19,472,241	\$1,947	\$11,021,840	\$ (148,333)	\$ (25,000)	\$ (15,911,895)	\$ (5,061,441)

Stock-based compensation for services	-	-	-	-	250,000	25	537,367	115,000	-	-	652,392
Conversion of debentures and accrued expenses	-	-	-	-	632,995	64	515,004	-	-	-	515,068
Conversion of bridge notes and accrued interest to common stock	-	-	-	_	6,627,692	663	4,377,825	-	-	-	4,378,488
Conversion of Series A preferred stock to common stock	-	-	-	-	750,000	75	662,425	-	-	(542,500)	120,000
Series A preferred stock contractual dividends			-	-	-	-	(7,899)	-	-	-	(7,899)
Issuance of Series B preferred stock for cash			2,196	2	-	-	2,195,998	-	25,000	-	2,221,000
Conversion of notes with directors to Series B preferred stock and warrants			23	-			23,000				23,000
Stock based compensation to employees and directors	8,500		-	-	-	-	6,527,999	(4,141,177)	-	-	2,386,223
Net loss year ended March 31, 2021		-								(4,406,059)	(4,406,059)
Balance, March 31, 2021	8,500	\$ 1	2,500	\$ 2	\$ 27,732,928	\$2,774	\$25,853,559	\$ (4,175,110)	\$ -	\$ (20,860,452)	\$ 820,774

See notes to the condensed consolidated financial statements.

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# QSAM BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

	For the three i		nded
	2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Net Loss	\$ (4,406,059)	\$	(437,402)
Adjustments to reconcile net loss to net cash used by operating activities:	( ) , , ,		
Stock-based compensation for services	652,392		20,833
Stock-based compensation and stock option modification	2,386,223		24,327
Loss on conversion of bridge notes and accrued interest	744,505		-
Loss on conversion of debentures and accrued expenses to common stock	390,068		-
Change in fair value of convertible bridge notes	-		(31,357)
Amortization of debt issuance costs	-		1,250
Paid-in-kind interest - convertible bridge notes	35,983		131,107
Changes in operating assets and liabilities			
Decrease (increase) in prepaid expenses and other current assets	(18,141)		4,249
Increase (decrease) in accounts payable and accrued expenses	(75,035)		49,660
Increase accrued payroll and related expenses	-		76,765
Increase in accrued interest	1,914		-
Increase in accrued interest - related party	-		13,082
Net cash used in operating activities	(288,150)		(147,486)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from promissory notes - related parties	-		147,672
Proceeds from issuance of preferred stock - Series B	2,221,000		1.7,072
Net cash provided by financing activities	 2.221.000	_	147,672
ivet easil provided by finalicing activities	 2,221,000		147,072
NET INCREASE IN CASH	1,932,850		186
CASH - Beginning of period	8,304		478
CASH - End of period	\$ 1,941,154	\$	664
SUPPLEMENTAL CASH FLOW DISCLOSURES:			
NON-CASH INVESTING AND FINANCING ACTIVITIES:			
Accrual of contractual and deemed dividends on Series A convertible preferred stock	\$ 550,397	\$	8,317
Conversion of convertible bridge notes and accrued interest to 6,627,692 shares of common stock	\$ 3,633,983	\$	5,317
Conversion of debentures and accrued expenses to common stock	\$ 125,000	\$	-
Conversion of Series A preferred stock to common stock	\$ 120,000	\$	
Conversion of notes payable with directors to Series B preferred stock and warrants	\$ 23,000	\$	-

See notes to the condensed consolidated financial statements.

# QSAM BIOSCIENCES INC. NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 – ORGANIZATION AND DESCRIPTION OF BUSINESS

QSAM Biosciences Inc. (hereinafter the "Company", "we", "our", "us"), incorporated in Delaware on August 26, 2004, is currently engaged in the business of developing a novel radiopharmaceutical drug candidate for the treatment of bone cancer. This business line commenced in earnest in the fourth fiscal quarter of 2020 as a result of the separation and transfer pursuant to an Omnibus Separation Agreement dated November 6, 2020 (the "Separation Agreement") of the Company's prior business of managing compost and soil manufacturing facilities (the "Legacy Business") through an unconsolidated investee entity called Earth Property Holdings LLC, a Delaware limited liability company ("EPH"). Pursuant to the Separation Agreement, the Company transferred to EPH all assets and related liabilities in connection with the Legacy Business in return for a forgiveness of debt. The financial statements presented herein have been adjusted to account for the Legacy Business as discontinued operations (see Note 4 – Separation Agreement and Note 9 – Discontinued Operations). The Company sold its entire equity interest in EPH to a third party in the first quarter of 2021 for \$100,000, and currently holds no ownership in EPH.

In April 2020, the Company established QSAM Therapeutics Inc. ("QSAM") as a wholly-owned subsidiary incorporated in the state of Texas, and through QSAM, executed a Patent and Technology License Agreement and Trademark Assignment (the "License Agreement") with IGL Pharma, Inc. ("IGL"). The License Agreement provides QSAM with exclusive, worldwide and sub-licensable rights to all of IGL's patents, product data and knowhow with respect to Samaium-153 DOTMP aka CycloSam® (the "Technology"), a clinical stage novel radiopharmaceutical meant to treat different types of bone cancer and related diseases. The establishment of QSAM and execution of the License Agreement and the Separation Agreement are part of the Company's strategic plan to transition its business into the broader biosciences sector which currently is the Company's primary focus.

In connection with the transition to the biosciences sector, the Company changed its name to QSAM Biosciences Inc. on September 4, 2020, and subsequently changed its stock symbol to QSAM, to better reflect its business moving forward.

On September 4, 2020, the Company completed a 25:1 reverse stock split of its common shares. All shares and share prices set forth in this report have been adjusted to account for this reverse stock split as if it had occurred on the date presented.

Prior to 2017, the Company owned and licensed technology that converts waste fuels and heat to power, which it sold to a licensee in August of that year. Much of these operations were conducted through a wholly-owned subsidiary of the Company called Q2Power Corp. ("Q2P"), which still exists but has no current operations. Q2P and QSAM are sometimes referred to herein as the "Subsidiaries". Formerly, the Company's name was Q2Power Technologies, Inc., and before that, Anpath Group, Inc.

The recent outbreak of the novel coronavirus (COVID-19) is impacting worldwide economic activity. COVID-19 poses the risk that we or our employees and other partners may be prevented from conducting business activities for an indefinite period of time, including due to the spread of the disease or shutdowns that may be requested or mandated by governmental authorities. While it is not possible at this time to estimate the full impact that COVID-19 could have on our business, the continued spread of COVID-19 could disrupt our research and development of CycloSam and other related activities, which could have a material adverse effect on our business, financial condition and results of operations. In addition, a severe or prolonged economic downturn could result in a variety of risks to the business. While we have not yet experienced any material disruptions in our business or other negative consequences relating to COVID-19, the extent to which the COVID-19 pandemic impacts our results will depend on future developments that are highly uncertain and cannot be predicted.

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# NOTE 2 – BASIS OF PRESENTATION AND GOING CONCERN

The accompanying unaudited condensed financial statements are prepared in accordance with Rule 8-01 of Regulation S-X of the Securities Exchange Commission ("SEC"). Accordingly, certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP") have been condensed or omitted pursuant to such rules and regulations. However, the Company believes that the disclosures included in these unaudited condensed financial statements are adequate to make the information presented not misleading. The unaudited condensed financial statements included in this document have been prepared on the same basis as the annual financial statements, and in our opinion reflect all adjustments, which include normal recurring adjustments necessary for a fair presentation in accordance with US GAAP and SEC regulations for interim financial statements. The results for the tree months ended March 31, 2021 are not necessarily indicative of the results that the Company will have for any subsequent period or for the calendar year ended December 31, 2021. These unaudited condensed financial statements should be read in conjunction with the audited financial statements and the notes to those statements for the year ended December 31, 2020 which was filed with the SEC on April 15, 2021.

For the three months ended March 31, 2021, the Company used cash in operating activities for its continuing operations of \$288,149 and incurred a loss from its continuing operations of \$4,406,059. The accumulated deficit since inception is \$20,860,452, which was comprised of operating losses and other expenses for both the continuing and discontinued operations.

The Company raised a total of \$2,851,908 in convertible bridge notes (the "Bridge Notes") starting in March 2017 and ending in 2019. In 2020, \$2,928,679 of the Bridge Notes inclusive of principal and accrued and capitalized interest were converted by the holders into 13,312,175 shares of common stock. As of March 31, 2021, all remaining Bridge Notes totaling \$1,447,315 inclusive of principal and accrued and capitalized interest were converted into 6,578,701 shares of common stock. There are no Bridge Notes currently outstanding.

The Company's convertible debentures totaling \$35,000 and \$480,000 of redeemable convertible preferred stock were in default as of March 31, 2021. Management is in discussions with the holders of these debt and equity securities to reach an agreement to convert the outstanding balances into common stock or otherwise amend the respective maturity and redemption dates.

As of March 31, 2021, the Company had a working capital surplus of \$1,583,478.

These conditions raise substantial doubt about the Company's ability to continue as a going concern. There is no guarantee whether the Company will be able to generate revenue and/or raise capital sufficient to support its continuing operations. The ability of the Company to continue as a going concern is dependent on management's plans which include implementation of its business model to develop and commercialize its drug candidate, seek strategic partnerships to advance clinical trials and other research endeavors which could provide additional capital to the Company, and continue to raise funds for the Company through equity or debt offerings. The unaudited condensed financial statements do not include any adjustments that might result from the outcome of these uncertainties.

Our net loss from continuing operations in the periods ended March 31, 2021 and 2020 resulted largely from activities related to the public company and in the 2021 period also from certain license and research expenses in connection with the continuing operations of the Company's drug development business. All income and losses related to expenses from the Legacy Business are included in discontinued operations (see Note 9 - Discontinued Operations).

In January 2021, the Company closed a \$2.5 million Series B Preferred Stock private placement to advance its new business model, which is expected to support

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#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Principles of Consolidation**

The unaudited condensed financial statements include the accounts of the Company and its Subsidiaries. All significant inter-company transactions and balances have been eliminated in consolidation. References herein to the Company include the Company and its Subsidiaries unless the context otherwise requires.

#### Cash

The Company considers cash, short-term deposits, and other investments with original maturities of no more than ninety days when acquired to be cash and cash equivalents for the purposes of the statement of cash flows. The Company maintains cash balances at one financial institution and has experienced no losses with respect to amounts on deposit. The Company held no cash equivalents as of March 31, 2021 and 2020.

#### **Revenue Recognition**

The Company recognizes revenue in accordance with ASC Topic 606, "Revenue from Contracts with Customers ("ASC 606") and all the related amendments.

The core principle of ASC 606 requires that an entity recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. ASC 606 defines a five-step process to achieve this core principle and, in doing so, it is possible more judgment and estimates may be required within the revenue recognition process than previously required under U.S. GAAP, including identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation.

The Company had no revenue in 2021 and 2020 from continuing operations.

#### **Stock Based Compensation**

The Company applies the fair value method of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 718, "Share Based Payment", in accounting for its stock-based compensation with employees and non-employees. This standard states that compensation cost is measured at the grant date based on the fair value of the award and is recognized over the service period, which is usually the vesting period. The Company values stock-based compensation at the market price for the Company's common stock and other pertinent factors at the grant date.

The Black-Scholes option pricing valuation method is used to determine fair value of stock options consistent with ASC 718, 'Share Based Payment''. Use of this method requires that the Company make assumptions regarding stock volatility, dividend yields, expected term of the awards and risk-free interest rates.

#### **Research and Development**

Research and development costs are expensed as incurred. Research and development costs were \$73,954 for three months ended March 31, 2021, and are a result of the License Agreement for the Company's drug Technology executed in the second quarter of 2020 (see Note 10 – Commitments and Contingencies). The Company did not incur any research and development costs during the first quarter of 2020.

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#### Fair Value Measurement

The Company measures fair value in accordance with a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The Company's convertible Bridge Notes are valued by using Monte Carlo Simulation methods and discounted future cash flow models. Where possible, the Company verifies the values produced by its pricing models to market prices. Valuation models require a variety of inputs, including contractual terms, market prices, yield curves, credit spreads, measures of volatility and correlations of such inputs. These convertible Bridge Notes do not trade in liquid markets, and as such, model inputs cannot generally be verified and do involve significant management judgment. Such instruments are typically classified within Level 3 of the fair value hierarchy.

# **Equity Method Investment**

Investments in partnerships, joint ventures and less-than majority-owned subsidiaries in which we have significant influence are accounted for under the equity method. The Company's consolidated net income includes the Company's proportionate share of the net income or loss of our equity method investee. When we record our proportionate share of net income, it increases income (loss) — net in our consolidated statements of operations and our carrying value in that investment. Conversely, when we record our proportionate share of a net loss, it decreases income (loss) — net in our consolidated statements of income and our carrying value in that investment. The Company's proportionate share of the net income or loss of our equity method investees includes significant operating and nonoperating items recorded by our equity method investee. These items can have a significant impact on the amount of income (loss) — net in our consolidated statements of operations and our carrying value in those investments. The Company divested its investment in its equity method investee in March 2021.

# **Discontinued Operations**

In accordance with ASC 205-20 Presentation of Financial Statements: Discontinued Operations, a disposal of a component of an entity or a group of components of an entity is required to be reported as discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results when the components of an entity meets the criteria in paragraph 205-20-45-10. In the period in which the component meets held-for-sale or discontinued operations criteria the major current assets, other assets, current liabilities, and noncurrent liabilities shall be reported as components of total assets and liabilities separate from those balances of the continuing operations. At the same time, the results of all discontinued operations, less applicable income taxes (benefit), shall be reported as components of net income (loss) separate from the net income (loss) of continuing operations.

The Company disposed of a component of its business pursuant to a Separation Agreement in November 2020, which met the definition of a discontinued operation. Accordingly, the operating results of the business disposed are reported as income (loss) from discontinued operations in the accompanying unaudited condensed statements of operations for the three month periods ended March 31, 2021 and 2020. For additional information, see Note \_\_ - Separation Agreement and Note 9 - Discontinued Operations.

#### **Income Taxes**

Income taxes are accounted for under the asset and liability method as stipulated by FASB ASC 740, "Income Taxes" ("ASC 740"). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under ASC 740, the effect on deferred tax assets and liabilities or a change in tax rate is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced to estimated amounts to be realized by the use of a valuation allowance. A valuation allowance is applied when in management's view it is more likely than not (50%) that such deferred tax will not be utilized.

In the event that an uncertain tax position exists in which the Company could incur income taxes, the Company would evaluate whether there is a probability that the uncertain tax position taken would be sustained upon examination by the taxing authorities. Reserves for uncertain tax positions would be recorded if the Company determined it is probable that a position would not be sustained upon examination or if payment would have to be made to a taxing authority and the amount is reasonably estimated. As of March 31, 2021, the Company does not believe it has any uncertain tax positions that would result in the Company having a liability to the taxing authorities; however, federal returns have not been filed since the Company's inception in 2014. Such delinquencies are being resolved by management and a retained tax expert. Interest and penalties related to any unrecognized tax benefits is recognized in the consolidated financial statements as a component of income taxes.

#### **Basic and Diluted Loss Per Share**

Net loss per share is computed by dividing the net loss attributable to common stockholders by the weighted average number of common shares outstanding during the period. Diluted net loss per share is calculated by dividing the net loss attributable to common stockholders by the weighted average number of common shares outstanding during the period plus any potentially dilutive shares related to the issuance of stock options, shares from the issuance of stock warrants, shares issued from the conversion of redeemable convertible preferred stock and shares issued for the conversion of convertible debt.

At March 31, 2021, there were the following potentially dilutive securities that were excluded from diluted net loss per share because their effect would be anti-dilutive (all shares adjusted to reflect a 25:1 reverse stock split effected on September 4, 2020):

Shares from the conversion of Series B Preferred Stock	15,625,000
Shares from the conversion of Series E-1 Preferred Stock (subject to vesting in 2021 through 2023 and potential forfeiture)	8,500,000
Shares from common stock options	468,619
Shares from common stock warrants	7,493,575
Shares from the conversion of debentures	218,750
Shares from the conversion of redeemable convertible preferred stock (based upon an assumed conversion price at March 31, 2021 of	
\$0.16 per share; not inclusive of cumulative dividends which may be converted to shares of common stock under certain conditions)	3,000,000

At March 31, 2020, there were the following potentially dilutive securities that were excluded from diluted net loss per share because their effect would be anti-dilutive (all shares adjusted to reflect a 25:1 reverse stock split effected on September 4, 2020):

Shares from common stock options	468,619
Shares from common stock warrants	126,154
Shares from the conversion of debentures	66,000
Shares that may be converted from Bridge Notes (based upon an assumed conversion price at March 31, 2020 of \$1.98 per share);	2,012,571
Shares from the conversion of redeemable convertible preferred stock (not inclusive of cumulative dividends which may be converted to	
shares of common stock under certain conditions).	302,768

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# **Significant Estimates**

U.S. Generally Accepted Accounting Principles ("GAAP") requires the Company to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, the reported amounts of revenues and expenses, cash flows and the related footnote disclosures during the period. On an on-going basis, the Company reviews and evaluates its estimates and assumptions, including, but not limited to, those that relate to the fair value of stock based compensation fair value of convertible bridge notes, and deferred the valuation allowance on deferred tax assets and contingencies. Actual results could differ from these estimates.

# **Recent Accounting Pronouncements**

In August 2018, the FASB issued guidance that amends fair value disclosure requirements. The guidance removes disclosure requirements on the transfers between Level 1 and Level 2 of the fair value hierarchy in addition to the disclosure requirements on the policy for timing of transfers between levels and the valuation process for Level 3 fair value measurements. The guidance clarifies the measurement uncertainty disclosure and adds disclosure requirements for Level 3 unrealized gains and losses and significant unobservable inputs used to develop Level 3 fair value measurements. The guidance is effective for fiscal years beginning after December 15, 2019. Entities are permitted to early adopt any removed or modified disclosures upon issuance and delay adoption of the additional disclosures until the effective date. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements and disclosures.

# Reclassifications

Certain reclassifications of prior year amounts have been made to conform to the 2021 presentation. These reclassifications had no effect on net loss or loss per share as previously reported.

#### Concentration of Risk

The Company expects cash to be the asset most likely to subject the Company to concentrations of credit risk. The Company's bank deposits may at times exceed federally insured limits. The Company's policy is to maintain its cash with high credit quality financial institutions to limit its risk of loss exposure.

The Company had no revenue from its continuing operations in the first quarter of 2021 and 2020. Revenue included in discontinued operations was generated from one related customer in 2020.

#### NOTE 4 – SEPARATION AGREEMENT

On November 6, 2020, the Company entered into the Separation Agreement with its unconsolidated investee, EPH. The Company's board of directors approved the Separation Agreement in support of the Company's previously disclosed plan to secure new technologies and business opportunities in the broader biosciences sector, and to significantly reduce debt and liabilities of the Company and eliminate under-performing assets and agreements. The Separation Agreement resulted in the discontinuance of the Company's management of businesses and assets focused on compost and soil manufacturing to focus solely on the development of its exclusively licensed pharmaceutical Technology, as well as other drug candidates that it may license or otherwise secure in the future. Pursuant to the Separation Agreement:

- The Management Agreement, dated January 18, 2019, as amended, between EPH and the Company was terminated by mutual agreement of the parties. Fees from this agreement constituted most of the Company's revenue over the prior two years.
- In lieu of any severance or other termination payments due under the Management Agreement, EPH released the Company from a total of \$993,985 in liabilities, inclusive of advanced management fees and multiple promissory notes, including accrued and unpaid interest. An additional \$114,700 in promissory notes owed to an affiliate of EPH were converted into Company common stock at a price of \$0.22 per share.
- The Company agreed to transfer to EPH its license agreement with Agrarian Technologies LLC and Mulch Masters Inc. for the ABS soil enhancement product and all
  associated knowhow, trade secrets and trademark/service marks. Accrued license fees in connection with this license agreement were also assumed by EPH in the amount
  of \$37,500.
- The prior officers and employees of the Company engaged in the Legacy Business were released from any non-competition, non-solicitation or other restricted covenant pursuant to their respective employment agreements. Effective October 1, 2020, several of these employees had already separated from the Company.
- EPH received the right in its sole discretion to use the name "Q2Earth" in all jurisdictions of the United States and worldwide.

Pursuant to ASC 205-20 Presentation of Financial Statements: Discontinued Operations and amended by ASU No. 2014-08, management has determined that the Separation Agreement results in the disposal of a component that represents a strategic shift in the Company's business operations that will have a major effect on the Company's operations and financial results. Therefore, the net income (loss) generated from this disposed component have been presented as discontinued operations for the period ended March 31, 2020 on the statement of operations.

#### NOTE 5 – EQUITY METHOD INVESTMENT

During November 2018, the Company invested \$50,000 for a 19.9% Class B limited liability membership interest in EPH and recorded this transaction as an equity method investment due to the Company's ability to exercise significant influence over EPH. The carrying value of the investment in EPH was reduced to zero after recording the proportionate share of the investee's net loss for the 2018 fiscal year. In January 2019, the Company committed an additional \$21,588 through a subscription payable to maintain its 19.9% Class B limited liability interests in EPH, after additional Class A units were sold to investors, which was fully paid in April 2020. The carrying value of the investment at March 31, 2021 and December 31, 2020 was zero due to continued losses incurred by EPH. In the first quarter of 2021, the Company sold this equity interest to an unrelated third party for \$100,000. There were no distributions received from the equity method investment in 2021 or 2020. See Note 4 for discussion of the Separation Agreement with our equity method investment in November 2020.

Our prior Chairman and CEO of the Company, also serves as President of EPH; and Christopher Nelson, General Counsel and Director of the Company, also serves as General Counsel and Secretary of EPH. See Note 6 – Related Party Transactions for transactions with our equity method investment during the periods ended March 31, 2021 and 2020.

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### NOTE 6 – RELATED PARTY TRANSACTIONS

The Company currently has a License Agreement with IGL Pharma, Inc., an entity in which the Company's Executive Chairman serves as President and holds a non-controlling equity interest.

The Company currently maintains an executive office in Florida, which is leased by an investment firm in which the Company's General Counsel serves as an officer but does not hold any equity or voting rights. The Company has no formal agreement for this space and pays no rent.

During the quarter ended March 31, 2020, the Company received \$174,999 from its equity method investee, EPH, as management fee revenue. The Company did not receive any revenue from EPH in the quarter ended March 31, 2021. Due to the Separation Agreement disclosed in Note 4, management fee revenues received during the period ended March 31, 2020 have been presented on the statement of operations as discontinued operations (see Note 9 – Discontinued Operations). Management fee revenues were the Company's primary source of revenue during that period.

As of March 31, 2021, the Company owes to EPH \$34,136 of notes payable and accrued interest which is included in notes payable-related parties on the consolidated balance sheet.

During the year ended December 31, 2020, the Company received \$45,500 of proceeds from short-term notes payable with officers and directors of the Company bearing interest at 10%. As of March 31, 2021, \$7,500 of principal remains outstanding on certain of these short-term notes payable. During the three months ended March 31, 2021, \$23,000 of these short-term notes payable was converted into 23 shares of the Company's Series B preferred stock at a conversion ratio of \$1,000 per share, and warrants to purchase 65,714 shares of common stock at an exercise price of \$0.35 per share, which resulted in no gain or loss on conversion (see Note 9).

During the periods ended March 31, 2021 and 2020, the Company incurred approximately \$37,551 and \$27,104 in legal fees with a law firm in which the Company's audit committee chair is an employee. As of March 31, 2021, accounts payable and accrued expenses include \$20,099 for legal fees due to the law firm for services.

#### NOTE 7 - DEBENTURES, CONVERTIBLE BRIDGE NOTES, AND NOTES PAYABLE

Debentures

The Company has Original Issue Discount Senior Secured Convertible Debentures (the "Debentures") in the aggregate amount of \$35,000 and \$165,000 as of March 31, 2021 and 2020, respectively. All assets of the Company are secured under the Debentures. The Debentures contain certain anti-dilutive protection provisions in the instance that the Company issues stock at a price below the conversion price of the Debentures, as adjusted from time to time, as well as other standard protections for the holder. There is no interest on these notes. In the first quarter of 2021, the two institutional holders of the debentures converted an aggregate of \$102,500 into 517,086 shares of common stock, and the Company recognized a loss on the two debenture conversions of \$356,454. As of March 31, 2021, the outstanding amount of \$35,000 is in default.

Convertible Bridge Notes

directors converting \$156,368 and one shareholder converting \$11,784 of prior notes and cash advances, including interest thereon, into the offering. In 2019, an additional \$30,000 Bridge Note was issued to one investor. In June 2018, one of the original Bridge Notes for \$50,000 plus \$7,664 accrued interest was converted by its holder into 24,538 shares of common stock. Maturity for the Bridge Notes was 36 months from issuance (24 months for the Bridge Notes issued in 2018 and 2019) with 15% annual interest which is capitalized each year into the principal of the Bridge Notes and paid in kind.

As of March 31, 2021, all Bridge Notes remaining at the end of 2020, inclusive of principal and accrued and capitalized interest, were settled with the holders of these notes converting their debt into a total of 6,627,692 shares of common stock of the Company with a fair value of \$4,378,488 based on the stock price of the Company on the date of conversion. The Company recorded a loss on extinguishment of these Bridge Notes of \$744,205 in the quarter ended March 31, 2021, which is included in loss on conversion of bridge notes and accrued interest on the unaudited condensed statements of operations.

Pursuant to ASC 825-10-25-1, Fair Value Option, the Company made an irrevocable election at the time of issuance to report the Bridge Notes at fair value, with changes in fair value recorded through the Company's condensed consolidated statements of operations as other income (expense) in each reporting period. The estimated fair value of the remaining outstanding Bridge Notes as of March 31, 2021 and 2020 was \$0 and \$2,574,000 (see Note 8 – Fair Value Measurement), and the principal amount due was \$0 and \$2,801,908, respectively. During the quarters ended March 31, 2021 and 2020, the change in fair value resulted in a (loss) gain of \$0 and \$31,357, respectively, which is presented as change in fair value of convertible bridge notes on the unaudited condensed statements of operations (see Note 8 - Fair Value Measurement).

#### Paycheck Protection Program

On April 14, 2020, the Company received \$142,942 under the Paycheck Protection Program (PPP) overseen by the U.S. Small Business Administration. The loan has an annual interest rate of 1% with loan payments being deferred six months from the date of the loan with a maturity date of June 29, 2023. The Company used these funds for payroll costs only and will apply for forgiveness of the loan under the program once the U.S. Small Business Administration starts accepting the forgiveness applications. As of March 31, 2021, the amount due on the loan of \$142,942. Under the terms of the PPP, principal payments are due as follows: \$34,163 in 2021 and \$72,338 in 2022.

#### NOTE 8 – FAIR VALUE MEASUREMENT

The Company measures fair value in accordance with a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability; and
- Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (supported by little or no market activity).

As disclosed in Note 7, the Bridge Notes are reported at fair value, with changes in fair value recorded through the Company's condensed consolidated statements of operations as a component of other income (expense) in each reporting period.

The following tables set forth the Company's consolidated financial assets and liabilities measured at fair value by level within the fair value hierarchy at March 31, 2021 and December 31, 2020. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	r value at ch 31, 2021 I	Level 1 Lev	vel 2 Level	13
Convertible Bridge Notes	\$ - \$	- \$	- \$	-
Total	\$ - \$	- \$	- \$	_
	r value at ber 31, 2020	Level 1 Lev	vel 2 Level	13
Convertible Bridge Notes	\$ 3,598,000 \$	- \$	- \$ 3,	598,000
Total	\$ 3,598,000 \$	- \$	- \$ 3,	598,000
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The following tables present a reconciliation of the beginning and ending balances of items measured at fair value on a recurring basis that use significant unobservable inputs (Level 3) and the related realized and unrealized gains (losses) recorded in the consolidated statement of operations during the periods.

	 Three Months Ended March 31, 2021
Fair value, December 31, 2020	\$ 3,598,000
Accrued interest	35,983
Conversion to shares of common stock	(3,633,983)
Fair value, March 31, 2021	\$ -

The Company's convertible Bridge Notes are valued by using Monte Carlo Simulation methods and discounted future cash flow models. Where possible, the Company verifies the values produced by its pricing models to market prices. Valuation models require a variety of inputs, including contractual terms, market prices, yield curves, credit spreads, measures of volatility and correlations of such inputs. These convertible Bridge Notes do not trade in liquid markets, and as such, model inputs cannot generally be verified and do involve significant management judgment. Such instruments are typically classified within Level 3 of the fair value hierarchy. The following assumptions were used to value the Company's convertible Bridge Notes at March 31, 2020: dividend yield of -0-%, volatility of 158.1%, risk free rate of 0.09% and an expected term of .25 years. The fair value of the Bridge Note was estimated based on the present value expected future cash flows using a discount rate of 20%.

#### **NOTE 9 – DISCONTINUED OPERATIONS**

On November 6, 2020, the Company executed a Separation Agreement (see Note 4 – Separation Agreement), whereby the Company transferred its Legacy Business and the related assets and liabilities to EPH, a related party and equity method investee.

ASC 205-20 "Discontinued Operations" establishes that the disposal or abandonment of a component of an entity or a group of components of an entity should be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. As a result, the component's results of operations have been reclassified as discontinued operations on a retrospective basis for the period ended March 31, 2020. There were no results of operations from the component in the current period. As of March 31, 2021, there were no assets or liabilities held associated with this business. The results of operations of this component, for all periods, are separately reported as "discontinued operations" on the unaudited condensed statements of operations.

As disclosed in Note 4 – Separation Agreement, the Company sold its equity interest in EPH as of March 31, 2021. There have been no transactions between the Company and EPH since the Separation Agreement.

A reconciliation of the major classes of line items constituting the income (loss) from discontinued operations, net of income taxes as is presented in the consolidated statements of operations for the three month periods ended March 31, 2021 and 2020, are summarized below:

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# Reconciliation of revenue and expense items in discontinued operations on the unaudited condensed statement of operations:

	Th	Three months ended March 31,				
	202	1	2020			
REVENUES	\$	- \$	174,999			
OPERATING EXPENSES		-				
Payroll and related expenses		-	114,391			
General and administrative		-	25,046			
Total Operating Expenses		-	139,437			
Financing costs including interest		-	(13,081)			
INCOME FROM DISCONTINUED OPERATIONS	\$	- \$	22,481			

### Reconciliation of cash flows from operating activities and financing activities on the unaudited condensed statement of cash flow:

		Three months ended March 31,			
		20	021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES		<u>'</u>			
Net Income from Discontinued Operations		\$	- \$	22,481	
Change in a section and the little					
Changes in operating assets and liabilities			-	7.500	
Increase in accounts payable and accrued expenses			-	7,500	
Increase in accrued interest - related party			-	13,081	
Net cash provided by operating activities			-	43,062	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from promissory notes - related parties			-	147,673	
Repayments on promissory notes - related parties			<u> </u>	-	
Net cash provided by financing activities			<u> </u>	147,673	
Net cash provided by discontinued operations		\$	<u>-</u> <u>\$</u>	190,735	
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# NOTE 10 – COMMON STOCK, PREFERRED STOCK AND WARRANTS

#### Common Stock

In the three month period ended March 31, 2021, the Company issued shares of common stock as follows:

Stock based compensation for services	250,000
Conversions of debentures and accrued expenses	632,995
Conversion of Bridge Notes	6,627,692
Conversion of Series A Preferred Stock	750,000
Total Common Shares issued in the first quarter of 2021	8,260,687

As of March 31, 2021, \$125,007 of debentures and accrued expenses plus bridge notes with a face value of principal and accrued interest of \$1,447,315 for an aggregate of \$1,572,315 of obligations were converted into shares of common stock in the quarter ended March 31, 2021 at a price of \$0.22 per share. Further, \$120,000 of Series A preferred stock was converted into shares of common stock at a price of \$0.16 per share. Due to the timing of the conversions and the Company's stock price at that time of conversion, the Company recorded the following losses from liability conversions in the quarter ended March 31, 2021: \$744,505 from the conversion of Bridge Notes including accrued interest, and \$390,068 from the conversion of a debenture and accrued expenses. A deemed dividend was recognized in the amount of \$542,500 for the difference between the value of the common stock shares using market price on the date of conversion and the \$120,000 stated value of the Series A preferred stock upon conversion into common stock which has been presented as an increase to the net loss available to common stockholders on the condensed consolidated statement of operations.

In 2020, the Company also effected a 25:1 reverse stock split and all share numbers herein have been adjusted for that change.

The Company issued 200,000 shares of common stock valued at \$50,000 in the quarter ended March 31, 2020 as compensation for a services contract.

For the three month periods ended March 31, 2021 and 2020, the Company recognized \$652,392 and \$42,648 of stock-based compensation expense for shares of common stock and warrants issued as consideration for several service agreements.

#### Series A Redeemable Convertible Preferred Stock

The Company has 480 shares of Preferred Stock issued and outstanding as of March 31, 2021, which currently are convertible at \$0.16 per share of the Company's common stock (the "Conversion Price"), which was adjusted to match the conversion price of the Company's Series B Preferred Stock. The Preferred Stock bears a 6% dividend per annum, calculable and payable per quarter in cash or additional shares of common stock as determined in the Certificate of Designation. The Preferred Stock has no voting rights until converted to common stock and has a liquidation preference equal to the aggregate purchase price of \$480,000 plus accrued dividends. The Preferred Stock is currently in default, and the Company is negotiating a modification with the holders, including the conversion of these shares into common stock. Each share of Preferred Stock received warrants, all of which had expired as of March 31, 2021.

The Preferred Stock has price protection provisions in the case that the Company issues any shares of stock not pursuant to an "Exempt Issuance" at a price below the Conversion Price. Exempt Issuances include: (i) shares of Common Stock or common stock equivalents issued pursuant to the original merger of the company or any funding contemplated by that transaction; (ii) any common stock or convertible securities outstanding as of the date of closing; (iii) common stock or common stock equivalents issued in connection with strategic acquisitions; (iv) shares of common stock or equivalents issued to employees, directors or consultants pursuant to a plan, subject to limitations in amount and price; and (v) other similar transactions. The Certificate of Designation contains restrictive covenants not to incur certain debt, repurchase shares of common stock, pay dividends or enter into certain transactions with affiliates without consent of holders of 67% of the Preferred Stock.

Management has determined that the Preferred Stock is more akin to a debt security than equity primarily because it contains a mandatory 2-year redemption at the option of the holder, which only occurs if the Preferred Stock is not converted to common stock. Therefore, management has presented the Preferred Stock outside of permanent equity as mezzanine equity, which does not factor into the totals of either liabilities or equity.

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The Preferred Stock carries a 6% per annum dividend calculated on the stated value of the stock and is cumulative and payable quarterly beginning July 1, 2016. These dividends are accrued at each reporting period. They add to the redemption value of the stock; however, as the Company shows an accumulated deficit, the charge has been recognized in additional paid-in capital.

#### Series B Preferred Stock

In December 2020, the Company filed an amendment to its Articles of Incorporation to authorize the issuance of up to 2,500 shares of Series B Convertible Preferred Stock (the "Series B Stock"), par value \$0.001 per share, pursuant to a Certificate of Designation. The Series B Preferred Shares provide the holders a 10% annual paid-in-kind dividend, a liquidation preference equal to the purchase price of the shares (\$1,000 per share) followed by the right to participate with the common stockholders in the instance of a liquidation or other exit event, and provide the holders the right to vote along with the common holders based on the common conversion amount of their holdings. The Series B Preferred Shares are convertible into common stock at a price of \$0.16 per share, subject to anti-dilution protections in the case of certain issuances of securities below that conversion price. The Series B Preferred Shares are not redeemable.

In January 2021, the Company closed a private offering of its Series B Stock for \$1,000 per share, raising a total of \$2,500,000, inclusive of \$156,000 in prior debt conversion and \$23,000 of notes payable with directors converted to shares of Series B Stock and warrants. As of March 31, 2021, 2,500 shares of Series B Stock were issued and outstanding.

#### Series E-1 Preferred Stock

On December 3, 2020 the Company filed an amendment to its Articles of Incorporation to authorize the issuance of up to 8,500 shares of Series E-1 Preferred Stock (the "Series E-1 Stock") pursuant to a Certificate of Designation. The shares of Series E-1 Stock are incentive-based, vesting and forfeitable securities that provide the holders the right in the aggregate to receive an "earnout" equal to 20% of the total consideration received by the Company in the instance of a sale or sub-license of its core licensed radiopharmaceutical Technology, or sale or merger of the Company, which is paid on a priority, senior basis. In addition, the holders of the Series E-1 Stock can convert their vested preferred stock at anytime or after an event resulting in an earnout payment, such as an acquisition of the Company, into an aggregate of 8.5 million common shares. The holders of the Series E-1 Stock have the right to vote along with the common stockholders based on the common conversion amount of their holdings, and have the right to nominate two members of the Board of Directors.

On December 30, 2020, 7,650 shares of Series E-1 Stock had been issued to five individuals, including the Company's Executive Chairman, CEO and General Counsel which vest starting in July 2021 through January 2023 and are forfeitable by the holders prior to vesting. In February 2021, the remaining 850 shares of Series E-1 Stock were issued to one newly-appointed director, vesting half in February 2022 and the balance in February 2023. Upon these shares of Series E-1 preferred stock becoming fully vested, they are convertible in the aggregate into 8,500,000 shares of common stock which had a value of approximately \$2,386,223 as of March 31, 2021.

The Company computed the total grant date fair value of the Series E-1 Stock to be approximately \$6,528,000 million using an option pricing model and the following assumptions: (1) with respect to the shares granted in 2020: expected term of four years, dividend yield of -0-%, volatility of 96.12%, and a risk-free rate of .27%; and (2) with respect to the shares granted in 2021: expected term of four years, dividend yield of -0-%, volatility of 96.12%, and a risk-free rate of .27%. The value of these shares will be recognized as stock-based compensation expense over the vesting period through February 2023. As of March 31, 2021, all 8,500 Series E-1 Stock issued remain unvested.

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#### Warrants

During the three months ended March 31, 2021, the Company issued 6,743,575 warrants in connection with its Series B offering, and 750,000 warrants to a service provider. The following is a summary of all outstanding common stock warrants as of March 31, 2021:

	Number of Warrants	 Exercise price per share	Average remaining term in years
Warrants issued in connection with issuance of Series B Preferred Stock	6,202,861	\$ 0.35	0.25
Warrants issued in connection with issuance of Series B Preferred Stock to lead			
investor	475,000	\$ 0.45	0.80
Warrants issued in connection with the issuance of Series B Preferred Stock to			
directors	65,714	\$ 0.35	0.25
Warrants issued to service provider	750,000	\$ 0.22	0.25

During the period ended Mach 31, 2021, the Company issued a service provider fully vested warrants in connection with the execution of a service agreement to purchase 750,000 shares of common stock for an exercise price of \$0.22 and exercise period of six months. The Company computed the total grant date fair value of the warrants to be approximately \$404,000 using a black-scholes option pricing model and the following assumptions: expected term of .5 years, dividend yield of -0%-, volatility of 129.81%, and a risk-free rate of .08%. The value of these warrants was recognized as stock-based compensation expense which is included in professional fees on the condensed consolidated statement of operations, as the warrants were fully earned upon issuance.

During the year ended December 31, 2018, the Company committed to issuing warrants to purchase 6,000 shares of common stock at \$1.00 per share and expiring in

five years. These warrants are provisional and are not considered outstanding or granted as of March 31, 2021.

#### NOTE 11 - STOCK OPTIONS AND RESTRICTED STOCK UNITS

In 2016 to compensate officers, directors and other key service providers with equity grants, the Board approved the 2016 Omnibus Equity Incentive Plan ("2016 Plan"), which initially allowed for 160,000 shares of common stock, stock options, stock rights (restricted stock units), or stock appreciation rights to be granted by the Board in its discretion. This authorized amount was increased to 400,000 shares by Board resolution and amendment in 2017, and further increase to 1 million shares by Board resolution in 2021. The Company did not issue any stock options in the first quarter of 2021.

#### **Option Repricing**

On January 6, 2020, the compensation committee of the Company's Board of Directors, approved a one-time stock option repricing program (the "Option Repricing") to permit the Company to reprice certain options to purchase the Company's Common Stock held by its current directors, officers and employees (the "Eligible Options"), which actions became effective on January 6, 2020. Under the Option Repricing, Eligible Options with an exercise price at or above \$2.50 per share (representing an aggregate of 252,440 options, or 54% of the total outstanding) were amended to reduce such exercise price to \$0.50.

The impact of the Option Repricing was a one-time incremental non-cash charge of \$6,304, which was recorded as stock option expense in the first quarter of 2020 which is included in general and administrative expenses on the unaudited condensed consolidated statement of operations.

#### NOTE 12 - COMMITMENTS AND CONTINGENCIES

The employment agreements for the Company's new Executive Chairman and CEO each contain termination provisions whereby if they are terminated without cause or following a material change, as defined therein, they will receive salary through the date of termination plus an additional 12 months, bonus that would be earned during the full year when the termination became effective (or a lump sum of 50% of the full target bonus), all stock options shall vest and healthcare benefits will continue for 12 months.

The Company's General Counsel's employment agreement contains a 12 month severance payment in the instance of a termination without cause, as defined therein.

The QSAM License Agreement requires multiple milestone-based payments including: \$60,000 and other expense reimbursements within 60 days of signing, which have been paid, up to \$150,000 as the Technology advances through multiple stages of clinical trials, and \$1.5 million upon commercialization. IGL will also receive equity in the form of a warrant in QSAM equal to 5% of the company to be issued within 60 days of signing, which has not yet been issued. Upon commercialization, IGL will receive an on-going royalty equal to 4.5% of Net Sales, as defined in the License Agreement, and up to 50% of any Sublicense Consideration received by QSAM, as defined in the License Agreement. QSAM will also pay for ongoing patent filing and maintenance fees, and has certain requirements to defend the patents against infringement claims. In connection with the License Agreement, QSAM signed a two-year Consulting and Confidentiality Agreement (the "Consulting Agreement") with IGL, which provides IGL with payments of \$8,500 per month starting 60 days after signing. The Consulting Agreement is to provide QSAM with additional consulting and advisory services from the technology's founders to assist in the clinical development of CycloSam. The Company has paid \$60,000 under the QSAM License Agreement representing the full upfront license fee, as well \$60,000 in expense reimbursements required under that agreement. In the three months ended March 31, 2021, the Company paid \$73,954 in additional related drug development costs to service providers including the fixed \$8,500 monthly consulting fee, which has been reflected as research and development expenses on the unaudited condensed consolidated statements of operations.

Pursuant to a services agreement signed in 2018, an additional 6,000 warrants with a five-year term and exercisable at 1.00 per share are issuable to the provider but have not formally been issued as of March 31, 2021 and are not considered outstanding.

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# ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND PLAN OF OPERATIONS

#### FORWARD LOOKING STATEMENTS

This document contains certain forward-looking statements that are subject to various risks and uncertainties. Forward-looking statements are generally identifiable by use of forward-looking terminology such as "may," "will," "should," "potential," "intend," "expect," "outlook," "seek," "anticipate," "estimate," "approximately," "believe," "could," "project," "predict," or other similar words or expressions. Forward-looking statements are based on certain assumptions, discuss future expectations, describe future plans and strategies, contain financial and operating projections or state other forward-looking information. Our ability to predict results or the actual effect of future events, actions, plans or strategies is inherently uncertain. Although we believe that the expectations reflected in our forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth or anticipated in our forward-looking statements. Factors that could have a material adverse effect on our forward-looking statements and upon our business, results of operations, financial condition, funds derived from operations, cash available for dividends, cash flows, liquidity and prospects include, but are not limited to, the factors referenced in this document, including those set forth below:

- our lack of an operating history;
- the net losses that we expect to incur as we develop our business;
- obtaining FDA or other regulatory approvals or clearances for our technology;
- implementing and achieving successful outcomes for clinical trials of our products;
- convincing physicians, hospitals and patients of the benefits of our technology and to convert from current technology;
- the ability of users of our products (when and as developed) to obtain third-party reimbursement;
- any failure to comply with rigorous FDA and other government regulations; and
- securing, maintaining and defending patent or other intellectual property protections for our technology.

When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements in this document. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect our views as of the date of this document. The matters summarized below and elsewhere in this document could cause our actual results and performance to differ materially from those set forth or anticipated in forward-looking statements. Accordingly, we cannot guarantee future results or performance. Furthermore, except as required by law, we are under no duty to, and we do not intend to, update any of our forward-looking statements after the date of this document, whether as a result of new information, future events or otherwise.

### A. Plan of Operation

#### **Legacy Business**

Until November 2020, our primary business was acquiring and overseeing the acquisition of companies in the compost and soil health sector (the "Legacy Business"). Through an affiliated company, Earth Property Holdings LLC ("EPH"), we completed two acquisitions of compost facilities in Austin, Texas and Jacksonville, Florida, and had been managing all the operations of those entities through a Management Agreement providing us \$700,000 per year in fees. On November 6, 2020, we entered into a Separation Agreement with EPH pursuant to which our Management Agreement was terminated, and on March 23, 2021, we sold all of our equity stake in EPH, which we had previously considered an unconsolidated investee entity. Prior to these operations, we were developing waste-to-power technology with the goal of pursuing business opportunities in the clean energy sector. In 2017 we raised funding through our Bridge Offering (see "Financial Condition, Liquidity and Capital Resources" below) to transition into the soil health sector, and sold our prior waste-to-power technology to a licensee.

#### New Strategic Plan

In January 2020, our Board of Directors authorized a strategic plan comprised of: (1) securing new technologies and business opportunities in the broader biosciences sector, including both human and soil health; and (2) significantly reducing debt and liabilities of the Company and eliminating under-performing assets and agreements. The successful results of these actions were intended to attract new capital to fund long term growth opportunities for the Company, reduce the significant debt burden of the Company, and provide shareholders with new opportunities for growth and value appreciation. We believe we were successful in these efforts.

In January 2020, we appointed Douglas R. Baum to our Board of Directors. Mr. Baum has over 28 years of experience in the bioscience and biotech industries, including development, commercialization and marketing of multiple drugs and medical devices. After his appointment to the Board, Mr. Baum secured for the Company an Exclusive Dealing Option Agreement to provide us a 90-day period to negotiate with IGL Pharma Inc. ("IGL") for a license to the radiopharmaceutical Samarium-153 DOTMP aka CycloSam® ("CycloSam" or the "New Technology"). CycloSam is a promising drug with initial indications for pediatric osteosarcoma, a devastating form of bone cancer afflicting children, as well as a broader market in bone marrow ablation and other metastasized bone cancers. IGL is an affiliated entity of IsoTherapeutics Group LLC, whose founders created Quadramet® (Samarium-153-EDTMP) one of the first effective commercial radiopharmaceuticals. After signing the option agreement for the licensing of CycloSam, we provided IGL with \$50,000 of advanced support fees to fund a single patient test for the drug, which was approved by the FDA to treat a patient in a bone marrow ablation procedure and was performed with technical success.

On April 20, 2020, we exercised our option and executed a Patent and Technology License Agreement and Trademark Assignment (the "License Agreement") with IGL, through a newly created, wholly-owned subsidiary called QSAM Therapeutics Inc. ("QSAM"). The License Agreement provides our subsidiary QSAM with exclusive, worldwide and sub-licensable rights to all of IGL's patents, product data and knowhow with respect to CycloSam. The License Agreement also transfers to QSAM the rights to the product name CycloSam for the technology, and provides QSAM a first right of refusal to license other IGL/ISO technologies in the future.

The License Agreement is for 20 years or until the expiration of the multiple patents covered under the license, and requires multiple milestone-based payments including: \$60,000 and other expense reimbursements within 60 days of signing (such expenses have been paid), up to \$150,000 as CycloSam advances through multiple stages of clinical trials, and \$1.5 million upon commercialization. IGL will also receive equity in QSAM equal to 5% of the company to be issued within 60 days of signing. This equity has not yet been issued. Upon commercialization, IGL will receive an on-going royalty equal to 4.5% of Net Sales, as defined in the License Agreement, and up to 50% of any sublicense consideration received by QSAM, as defined in the License Agreement. QSAM will also pay for ongoing patent filing and maintenance fees, and has certain requirements to defend the patents against infringement claims. The parties have agreed to mutual indemnification.

Either party may terminate the License Agreement 30 days after notice in the event of an uncured breach, or immediately in the case of bankruptcy or insolvency of the other party. QSAM may terminate for any reason upon 30 days' notice. In the case IGL terminates due to an uncured QSAM breach, IGL will repay to QSAM 25% of its direct clinical costs to assume ownership of data and other information gained in that process.

In connection with the License Agreement, QSAM signed a two-year Consulting and Confidentiality Agreement (the "Consulting Agreement") with IGL, which provides IGL with payments of \$8,500 per month starting 60 days after signing. The Consulting Agreement is to provide QSAM with additional consulting and advisory services from the technology's founders to assist in the clinical development of CycloSam.

#### Separation from EPH and New Business Path

Our Board of Directors determined in the fourth quarter of 2020 that the opportunities presented through the development of the New Technology present shareholders with the best path forward. As a result, on November 6, 2020, we entered into an Omnibus Separation Agreement (the "Separation Agreement") with EPH. Under the terms of the Separation Agreement, the parties agreed that we will continue to operate and pursue opportunities in the biosciences and pharmaceutical fields while EPH will continue to operate in the compost and soil manufacturing fields. More specifically:

- The Management Agreement, dated January 18, 2019, as amended, between EPH and the Company was terminated by mutual agreement of the parties. Fees from this agreement constituted most of the Company's revenue over the prior two years. We have presented revenue and expenses related to the Management Agreement, as well as other expenses, assets and liabilities related to the Legacy Business, as "discontinued operations" in our consolidated financial statements.
- In lieu of any severance or other termination payments due under the Management Agreement, EPH released the Company from a total of \$993,985 in liabilities, inclusive of advanced management fees and multiple promissory notes, including accrued and unpaid interest. An additional \$114,700 in promissory notes plus accrued interest owed to an affiliate of EPH were converted into Company common stock at a price of \$0.22 per share.

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- The Company agreed to transfer to EPH the license agreement with Agrarian Technologies LLC and Mulch Masters Inc. for the ABS soil enhancement product and all
  associated knowhow, trade secrets and trademark/service marks. Accrued license fees in connection with that license agreement were also transferred to and assumed by
  EPH.
- The prior officers and employees of the Company engaged in the Legacy Business were released from any non-competition, non-solicitation or other restricted covenant pursuant to their respective employment agreements. Several of these employees had already been removed from the Company's payroll as of October 1, 2020.
- EPH received the right in its sole discretion to use the name "Q2Earth" in all jurisdictions of the United States and worldwide.

#### **New Equity Financing and Debt Conversions**

To advance the development of the New Technology, in the fourth quarter of 2020 we commenced a Series B Preferred stock offering (the "Series B Offering"), which closed in January 2021. In total, we raised \$2.5 million (inclusive of \$156,000 of prior debt conversion and \$23,000 of converted notes from directors) and issued a total of 2,500 shares of Series B Preferred Stock.

In connection with this Series B Offering closing, our Board approved a modification to the offering terms and we issued in 2021 a total of 6.27 million common stock warrants, which are exercisable prior to July 8, 2021 at an exercise price of \$0.35 per share. Also in 2021, our lead investor in the Series B Offering earned a warrant for 475,000 shares which expire January 15, 2022 and are exercisable at \$0.45 per share. None of these warrants provide a cashless exercise option nor any registration rights.

In the fourth quarter of 2020, we also further advanced the conversion of Bridge Notes and other liabilities into equity. As of December 31, 2020, a total of \$1,965,030 plus \$964,525 in accrued interest on the Bridge Notes were converted into approximately 13.3 million shares of common stock. Officers, directors and related parties of the Company converted \$346,867 in accrued compensation, unpaid bonuses and other notes payable into 1,576,668 shares of common stock. This is in addition to the \$993,985 in liabilities owed to EPH that were forgiven and additional \$117,659 note principal and accrued interest converted into 534,814 shares of common stock.

As of the first quarter of 2021, all remaining Bridge Note holders converted their notes, representing \$1,473,280 in principal and accrued interest, into 6,627,692 shares

of common stock. Also in December 2020 and January 2021, one of the Company convertible debenture holders converted the remaining balance of \$27,500 and \$72,500 of its debenture into 125,000 and 329,545 shares of common stock, respectively; and in February 2021, converted \$120,000 of its Series A Preferred stock into 750,000 shares of common stock. In February 2021, a second debenture holder converted \$30,000 of its debenture into 187,541 shares of common stock.

As of the end of the first quarter of 2021, the Company had just under \$2 million in cash and approximately \$35,000 in current debt from debentures, not including trade payables, a Payroll Protection Program loan which may be forgiven, and the Series A Preferred stock which is still outstanding and subject to a redemption clause in default. Management is in discussions with the Series Preferred A stockholders to convert the remaining balance of these securities into common stock or otherwise amend the redemption terms of their securities.

We believe our transition plan, including the execution of the Separation Agreement and the subsequent debt reduction and equity raise, has significantly strengthened our balance sheet and provided us the funding to pursue development of the New Technology. Management believes these results have materially improved the chance for shareholder value appreciation in the following periods.

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#### B. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### COVID-19

In March 2020, the World Health Organization declared COVID-19 a global pandemic and recommended containment and mitigation measures worldwide. We are monitoring this closely, and although operations have not been materially affected by the COVID-19 outbreak to date, the ultimate duration and severity of the outbreak and its impact on the economic environment and our business is uncertain. Accordingly, while we do not anticipate an impact on our operations, we cannot estimate the duration of the pandemic and potential impact on our business. In addition, a severe or prolonged economic downturn could result in a variety of risks to our business, including a possible delay in our ability to raise money. At this time, the Company is unable to estimate the impact of this event on its operations.

#### Results of Operations for the three month period ended March 31, 2021 and 2020

For the three month periods ended March 31, 2021 and 2020, we recorded no revenue from continuing operations. Revenue from the Management Agreement and other Legacy Business operations have been reclassified in our Statement of Operations on our Consolidated Financial Statements as "discontinued operations."

For the three month period ended March 31, 2021, we recorded a net loss from continuing operations of \$4,406,059, an increase of \$3,946,176 (858%) from our net loss from continuing operations of \$459,883 for the same period in 2020. Basic and diluted net loss per share from continuing operations was \$0.22 and \$0.20 for the first quarter of 2021 and 2020, respectively. The primary reasons for the increase in the net loss for the 2021 period over 2020 were an increase of \$2,974,975 in operating expenses primarily due to stock based compensation of \$2,791,115, the loss of \$1,134,273 on convertible debt and other liabilities converted to equity; offset slightly by a sale of the Company's equity interests in Earth Property Holdings, LLC for \$100,000. Expenses from the Legacy Business operations have been reclassified in our Statement of Operations on our Consolidated Financial Statements as "discontinued operations."

The majority of the \$2,974,975 increase in operating expenses was due to higher general and administrative expenses of \$2,330,639 (2,795%), higher professional fees of \$694,273 (923%), and the research and development expenses of \$73,954; offset by lower payroll and related expenses of \$123,891 (62%) to \$76,388 in the period ended March 31, 2021 from \$200,279 for the period ended March 31, 2020.

# Financial Condition, Liquidity and Capital Resources

For three months ended March 31, 2021, cash increased by \$1,932,850 from \$8,304 as of December 31, 2020 to \$1,941,154 at the end of the first quarter of 2021. This increase was primarily the result of cash provided by financing activities of \$2,221,000, offset by cash used in operating activities of \$288,149.

Net cash used by operating activities was \$288,150 for the quarter ended March 31, 2021, which reflected our net loss during the period of \$4,406,059, non-cash adjustments of \$4,209,171, and a net increase in operating liabilities of \$91,262. The majority of non-cash adjustments consists of a \$3,038,615 of stock based compensation, the loss on conversion into common stock of the Bridge Notes and accrued interest of \$744,503, and the loss on conversion of debentures and promissory notes with unrelated parties of \$390,067.

Our net loss resulted largely from the non-cash items of stock-based compensation and loss on convertible debt and other liabilities that were converted to equity.

Net cash used in investing activities during quarter ended March 31, 2021 consisted of \$0.

Net cash provided by financing activities during the quarter ended March 31, 2021 consisted of \$2,221,000.

At March 31, 2021, our cash totaled \$1,941,154. Our cash is currently held at a large U.S. bank.

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Based on our current strategy and operating plan, at the end of 2020 we needed to raise additional capital to support operations. This was accomplished in the first quarter of 2021; however, there was still substantial doubt about our ability to operate as a going concern. See "Note 2 – Basis of Presentation and Going Concern" in our consolidated financial statements.

Series B Financing. In January 2021, the Company closed a Series B Convertible Preferred Stock private placement (the "Series B Offering") and issued a total of 2,500 shares at a price of \$1,000 per share, raising an aggregate amount of \$2.5 million, inclusive of \$156,000 in debt conversion and \$23,000 from conversion of notes payable to directors. The Series B Offering, which commenced in 2020, was led by Checkmate Capital Group, LLC, a California based investment firm focused on biotechnology and other technology investments. The Company completed the offering primarily to advance its new business of drug development including funding the Company's upcoming clinical trials for its flagship drug candidate CycloSam, as well as for general working capital and overhead.

The shares of Series B Preferred Stock are convertible into an aggregate of approximately 16.6 million shares of common stock of the Company and have voting rights alongside common stockholders on an as-converted basis. In 2021, our Board approved a modification to the offering and issued to investors six-month, non-registered warrants to purchase an aggregate of up to 6.27 million shares of Common Stock at \$0.35 per share. For the performance of its lead investor commitment in 2021, Checkmate Capital also earned a 12 month warrant convertible into 475,000 shares of Common Stock at \$0.45 per share.

Funds received from the Series B Offering are expected to support operations through the end of 2021. Furthermore, if Series B warrants are exercised, the Company expects to have the capital needed to fund both operations and the start of clinical trials of CycloSam at least into the beginning of 2022.

Bridge Note Financing. The Company issued a total of \$2,851,908 in Convertible Promissory Notes (the "Bridge Notes") during 2017, 2018 and 2019. Proceeds from the Bridge Notes were used to for the Company's legacy business. As of December 31, 2020, a total of \$1,965,030 plus \$964,525 in accrued interest on the Bridge Notes were

converted into approximately 13.3 million shares of common stock. As of March 31, 2021, the remaining \$1,473,280 of principal and interest was converted into 6,627,692 shares of common stock, and no Bridge Notes currently remain outstanding.

Additional Debt Settlement. As of December 31, 2020, officers, directors and related parties of the Company converted \$346,867 in accrued compensation, unpaid bonuses and other notes payable into 1,576,668 shares of common stock. This is in addition to the \$993,985 in liabilities owed to EPH that were forgiven pursuant to the Separation Agreement, and additional \$117,659 note principal and accrued interest converted into 534,814 shares of common stock.

#### Company's Prior Series A Preferred Stock Financing.

We raised \$600,000 in our Series A 6% Convertible Preferred Stock (the "Preferred Stock") from two separate accredited investors in November 2015 and January 2016, respectively. The Preferred Stock bears a 6% dividend per annum, calculable and payable per quarter in cash or additional shares of common stock as determined in the Certificate of Designation. The Preferred Stock was originally convertible at \$6.50 per share at the discretion of the holders and contains price protection provisions in the instance that we issue shares at a lower price, subject to certain exemptions. The price has been reset several times since the issuance of the Preferred Stock. Most currently, as a result of the recent debt conversions, the conversation price for these Preferred Shares automatically reduced to \$0.22 per share, and as a result of the closing of the Series B preferred stock offering in January 2021, the conversion price was reset to \$0.16 per share. Preferred Stock holders also received other rights and protections including piggy-back registration rights, rights of first refusal to invest in subsequent offerings, security over our assets (secondary to our debt holders), and certain negative covenant guaranties that we will not incur non-ordinary debt, enter into variable pricing security sales, redeem or repurchase stock or make distributions, and other similar warranties. The Preferred Stock was redeemable on July 1, 2019 per a March 2019 modification and is currently in technical default. The Preferred Stock has no voting rights until converted to common stock. The Preferred Stockholders also received warrants in connection with their investment, all of which had expired by January 2021.

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All promissory notes and shares in these offerings were sold pursuant to an exemption from the registration requirements of the Securities Exchange Commission under Regulation D to accredited or sophisticated investors who completed questionnaires confirming their status. Unless otherwise described in this Quarterly Report, reference to "restricted" common stock means that the shares have not been registered and are restricted from resale pursuant to Rule 144 of the Securities Act of 1933, as amended.

## Cash and Working Capital

We have incurred negative cash flows from operations since inception. As of March 31, 2021, we had an accumulated deficit of \$20,860,452 and working capital surplus of \$1,583,478.

### **Critical Accounting Policies**

Our consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles (GAAP). Disclosures regarding our Critical Accounting Policies are provided in Note 3 – Summary of Significant Accounting Policies of the footnotes to our condensed consolidated financial statements.

#### **Off-Balance Sheet Arrangements**

The Company did not engage in any "off-balance sheet arrangements" (as that term is defined in Item 303(a)(4)(ii) of Regulation S-K) as of March 31, 2021.

# ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required for smaller reporting companies.

# **ITEM 4: CONTROLS AND PROCEDURES**

In connection with the preparation of this Quarterly Report, management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Accounting Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this Quarterly Report. Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosures. Management concluded that, as of March 31, 2021, the Company's disclosure controls and procedure were not effective based on the criteria in *Internal Control – Integrated Framework* issued by the COSO, version 2013.

# Management's Quarterly Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process, under the supervision of the Chief Executive Officer and the Chief Accounting Officer, designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles in the United States (GAAP). Internal control over financial reporting includes those policies and procedures that:

- Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the Company's assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of the financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and the Board of Directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material
  effect on the financial statements.

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Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted an assessment of the effectiveness of our internal control over financial reporting as of March 31, 2021, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013 ("COSO"). As a result of this assessment, management identified certain material weaknesses in internal control over financial reporting. A material weakness is a control deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. The identified material weaknesses are disclosed below:

- Due to the size of the Company and available resources, there are limited personnel to assist with the accounting and financial reporting function, which results in a lack of segregation of duties.
- The Company has experienced significant turnover in the role that oversees the day-to-day accounting and financial reporting functions, which increases the risk of a material misstatement in the financial statements.
- The Company lacks knowledge and expertise with accounting for stock -based compensation arrangements.

As a result of the material weakness in internal control over financial reporting described above, management concluded that, as of March 31, 2021, our internal control over financial reporting was not effective based on the criteria in *Internal Control – Integrated Framework* issued by the COSO.

The Company is in the process of addressing and correcting these material weaknesses, including drafting, formalizing and implementing greater internal controls to assure proper financial reporting. As the Company retained but then lost its interim CFO in 2020, and its Principal Accounting Officer and new acting-CFO have not had the resources to implement proper controls, these weaknesses still exist. Management will be diligent in its efforts to continue to improve the reporting processes of the Company, including the addition of accounting resources and the continued development of proper accounting policies and procedures.

This quarterly report does not include an attestation report of our independent registered public accounting firm regarding internal control over financial reporting. We were not required to have, nor have we, engaged our independent registered public accounting firm to perform an audit of internal control over financial reporting pursuant to the rules of the Securities and Exchange Commission that permit us to provide only management's report in this annual report.

# **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting in connection with the evaluation required by Rule 13a-15(d) of the Exchange Act that occurred during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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#### **PART II - OTHER INFORMATION**

# **ITEM 1: LEGAL PROCEEDINGS**

We are not a party to any pending legal proceeding and, to the knowledge of our management, no federal, state or local governmental agency is presently contemplating any proceeding against us. No director, executive officer, affiliate of ours, or owner of record or beneficially of more than five percent of our common stock is a party adverse to the Company or has a material interest adverse to us in any proceeding.

#### **ITEM 1A: RISK FACTORS**

Not required for smaller reporting companies.

# ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

# **Unregistered Sales of Equity Securities**

During the quarter ended March 31, 2021, and through the date of this filing, the Company made the following sales of unregistered securities:

Purpose / Holder	Number of Shares		Total Price/Amount	
Service provider per agreement	250,000	\$	132,500	
Conversion of debentures and accrued expenses with unrelated parties	632,995	\$	125,000	
Conversion of Bridge Notes with seven unrelated parties	6,627,692	\$	1,447,315	
Conversion of Series A Preferred Stock with unrelated party	750,000	\$	120,000	

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

None

#### **ITEM 3: DEFAULTS UPON SENIOR SECURITIES**

The Company is in default under its Original Issue Discount Senior Secured Convertible Debentures in the total principal amount of \$35,000. The Company is currently in negotiations with the holder to modify and extend the maturity date on this note or have the holder convert the note into equity.

# **ITEM 4: MINE SAFETY DISCLOSURES**

Not applicable.

#### **ITEM 5: OTHER INFORMATION**

- (a) There was no information required to be disclosed in a report on Form 8-K during the period that the Company failed to report.
- (b) None, not applicable.

#### **ITEM 6: EXHIBITS**

Exhibit Number	Description
31.1	302 Certification of Douglas Baum, Chief Executive Officer
31.2	302 Certification of Thomas Knight, Chief Accounting Officer
32	906 Certification

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

QSAM BIOSCIENCES INC.

Date: 5/21/21

By: /s/ Douglas Baum

Chief Executive Officer

Date: 5/21/21

By: /s/ Thomas Knight

Chief Accounting Officer

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# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Douglas Baum, certify that:
- 1. I have reviewed this quarterly report on Form 10-O of OSAM Biosciences, Inc. for the period ending March 31, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 21, 2021

By: /s/ Douglas Baum

Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Thomas Knight, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of QSAM Biosciences, Inc. for the period ending March 31, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 21, 2021

By: /s/ Thomas Knight
Chief Accounting Officer

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE **SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q for QSAM Biosciences, Inc., (the "Company") for the period ended March 31, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Douglas Baum, Chief Executive Officer and Thomas Knight, Chief Accounting Officer, of the Company certify

pursuant to 18 U.S.C. section 1350 of the Sarbanes-Oxley Act of 2002 that:

(2) 7	The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
Date	: May 21, 2021
By:	/s/ Douglas Baum
	Chief Executive Officer
Bv.	/s/ Thomas Knight

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

Chief Accounting Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.